



Jaime Mancillas

Business and IT Consultant Sr

Rendon & Asociados

Jaime has a BS in Computer Systems and a Master degree in IT Management by ITESM.

He is convinced that the way to achieve the success of an organization, is having a clear vision of the future, developing the talent and focusing in obtain tangible results in the short time.

In his professional life of more than 30 years, Jaime has designed and implemented solutions for a different areas in the companies, as well as the IT infrastructure to operate them. Inside of IT he has participated and managed ERP's implementations such Oracle, SAP and Epicor, he has implemented IT Governance in global companies, participated in the negotiations of IT contracts +\$2,000 MUSD, managed strategic projects, optimized and controlled IT CapEx and OpEx budgets of +\$10,000 MUSD.

Jaime worked for global companies with sales of almost \$5 Billions USD in 16 countries in 3 continents.

During his professional life he has been in different positions in IT area, Change Management and Business Processes.

His experience as Consultant is managing transformational projects for different companies in some industries like: Automotive, Retail, Agrochemical, etc., with results in increase sales, new products introductions, processes improvements, savings in purchasing, productivity and financial improvements, always based in improve the execution with multidisciplinary teams and a focus in rapid results.

Jaime has been certified as High Impact Consulting and Change Accelerated Process by Schaffer Consulting wherewith has develop +100 projects in IT and business areas. In the same way he has been Coach for the Execution and is certified by Tetramap ® as Facilitator for the personal, teamwork and organization develop.

He has been University professor for +20 years at BS and Master level, he is catholic volunteer working in Coahuila State desert and likes to run long distance races.

JAIME MANCILLAS

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